

NEW MARKETS TAX CREDIT New Member Briefing Report Congressman Andy Kim

NJ-03

nmtccoalition.org

A report on the loans and investments in New Jersey's 3rd CD and beyond Above: Solar panels installed at Brick Head Start in Brick Township, NJ

NMTC IMPACT IN NEW JERSEY

JOBS AND INVESTMENT



30K

The NMTC created 30,412 New Jersey jobs, including:

- 12,781 construction jobs;
- 17,631 full-time-equivalent jobs.

JOBS STATEWIDE



105

The NMTC made 105 New Jersey projects possible, including manufacturing expansions, business incubators, hospitals, vocational training centers, and daycare centers.

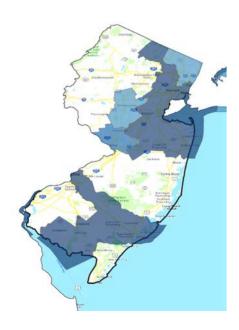
PROJECTS FINANCED IN NEW JERSEY



\$2.8B

The NMTC delivered \$2.8 billion to New Jersey businesses and revitalization projects that would not have been possible but-for the NMTC.

IN TOTAL CAPITAL TO NEW JERSEY



NMTC Investment by County 2003-2018

\$0 - \$100,000 \$100,000 - \$250,000

\$250,000 - \$500,000 \$500,000 - \$1,000,000

\$1,000,000 - \$10,000,000

\$10,000,000 - \$50,000,000

\$50,000,000+

Through September 30, 2018

NMTC IMPACT IN NJ-03

INVESTMENT AND PROJECT EXAMPLES



1 NMTC projects have been financed in New Jersey's 3rd Congressional District.

PROJECTS FINANCED IN NJ-03



The NMTC delivered \$10 million in total capital to businesses and revitalization projects in New Jersey's 3rd Congressional District.

IN TOTAL CAPITAL IN NJ-03



Cap Solar Opportunities Fund Brick Township and Toms River, NJ

CAP Solar is a fund that makes productive capital investments in community action agencies and non-profits by installing and operating solar renewable energy projects which saves the social service agencies money on energy and promotes renewable energy at the point of consumption. The fund was capitalized with \$10 million in NMTC financing supporting projects across New Jersey, including:

- Brick Head Start in Brick Township, NJ (pictured above)
- Ocean County College in Toms River, NJ
- Girl Scouts of the Jersey Shore in Toms River, NJ (pictured on back cover)

ABOUT THE NMTC

AFTER DECADES OF CUTS TO COMMUNITY DEVELOPMENT GRANT PROGRAMS, COMMUNITIES INCREASINGLY COUNT ON THE NEW MARKETS TAX CREDIT TO MAKE IMPORTANT INVESTMENTS POSSIBLE

The New Markets Tax Credit (NMTC) is an important source of financing for businesses and community facilities in America's most distressed rural and urban communities. Congress authorized the NMTC in 2000 to bring down the cost of capital in communities outside of the economic mainstream. Taxpayers receive a 39 percent tax credit (taken over seven years) for qualified investments into Community Development Entities (CDEs), organizations with a track record of loans and investments in underserved areas. CDEs use the proceeds of those investments to finance business expansions, community facilities, and other projects prioritized by communities.

ECONOMIC IMPACT

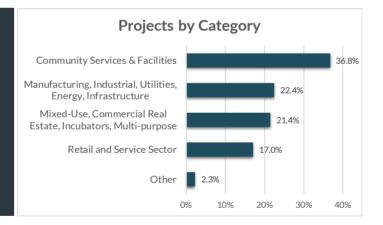






INDEPENDENT EVALUATION

An independent compliance review by Summit Consulting found that program participants are significantly lowering the cost of capital for borrowers in low-income communities and exceeding statutory and regulatory requirements for the targeting of economic distress.



EXTENSION LEGISLATION

The NMTC expires December 31, 2019. Without the NMTC, hard-hit communities will lose access to billions of dollars for high-impact projects.

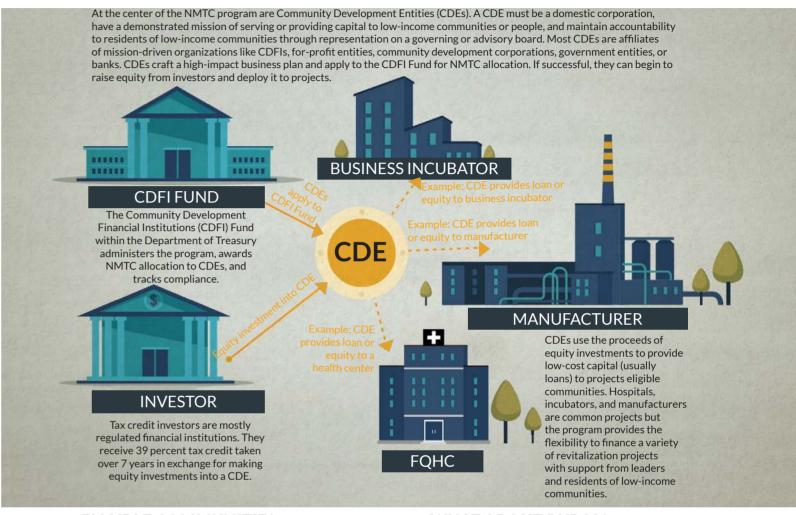
Extension legislation has been introduced by Sens. Roy Blunt (R-MO) and Ben Cardin (D-MD) in the Senate and Reps. Terri Sewell (D-AL) and Tom Reed (R-NY) in the House. **The New Markets Tax Credit Extension Act of 2019 (H.R. 1680/S. 750**).

The legislation would: provide an indefinite extension to the NMTC; increase allocation authority, adjusted for inflation; improve tax credit pricing and expand the investor-base by providing AMT relief to NMTC investors

In the 115th Congress, 123 members of the House and Senate from both parties cosponsored the NMTC Extension Act of 2017 (S. 384 and H.R. 1098).

HOW IT WORKS

MOBILIZING CAPITAL FOR HIGH-IMPACT PROJECTS



ELIGIBLE COMMUNITIES

NMTC projects must be located in census tracts with poverty rates of at least 20 percent or median incomes at or below 20 percent of the area median. However...

75%

of NMTC projects are located in *severely distressed communities* that far exceed the statutory requirements for distress.

WHAT ABOUT RURAL?

The NMTC statute directs the CDFI Fund to ensure NMTC allocation reaches a proportional share of non-metropolitan counties.

23%

of NMTC projects were located in nonmetropolitan counties in 2017.

GAP FINANCING

Example: Imagine a business needs \$15 million to expand a production facility and purchase new equipment to meet growing demand. The business can only come up with \$12 million from a conventional lender. The NMTC fills the gap and makes the expansion possible.

\$15 MILLION TOTAL PROJECT COST

\$12 MILLION IN CONVENTIONAL FINANCING

NMTC FILLS \$3 MILLION GAP

ONLINE RESOURCES

NMTC Coalition: nmtccoalition.org

State Fact Sheets: nmtccoalition.org/state-fact-sheets

Project Maps nmtccoalition.org/map
Project Profiles: nmtccoalition.org/stories

How It Works Video: nmtccoalition.org/how-it-works Research: nmtccoalition.org/research statute: nmtccoalition.org/statute

CDFI Fund: cdfifund.gov



NEW MARKETS TAX CREDIT COALITION

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+1-202-204-4500 info@nmtccoalition.org @nmtccoalition Above: CAP Solar Opportunities Fund supported the installation of solar panels at the Girl Scouts of America facility in Toms River