

Celebrating the Grand Opening of Compass Family Services' New Service Hub!

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September 20,
2018

In 2018, Opportunity Fund provided a \$14.2MM investment, utilizing New Markets Tax Credits, to finance the acquisition and rehabilitation of a 18,145 square foot building that will house the mental health services and administrative offices of Compass Family Services ("CFS"). On September 20, 2018, CFS hosted a ribbon cutting and open house for this new service hub at 37 Grove Street, at which SF Mayor London Breed spoke.

CFS is the largest provider of support services to homeless families in San Francisco. Over 90% of families in CFS' housing programs do not become homeless again, one of the highest amongst all service providers in San Francisco. The Tenderloin neighborhood within which the project is located has a significant poverty rate of 36.3%, median income that is 46.6% of Area Median Family Income, and 10.5% unemployment rate (1.33x the national average).



Two of Compass Family Services' clients

The programs that would be co-located in the new facility will combine to help an estimated 3,700 unduplicated parents and children each year to achieve housing stability, economic self-sufficiency, and family well-being. An estimated 600 additional unduplicated persons will also be served outside of this facility. 80% of CFS' clients are estimated to be persons of color.

Compass Family Services tries to employ formerly homeless individuals as well as individuals with other lived experience that enables them to work effectively with homeless and very low-income families. To that end, approximately 20% of CFS' workforce is formerly homeless themselves.

Projected Community Impacts:

- 3,700 unique individuals served annually (100% low-income, 80% minorities)
- 61 full-time equivalent jobs created or retained (40 accessible to low-income persons), all receiving benefits
- 65 construction jobs created receiving benefits

Why the Need for NMTC:

- Poverty rate: 36.3%
- Unemployment rate: 10.5% (1.33x national average)
- Median income: 46.6% of Area Median Income



Meet Martin, Carolina, Carlo, and Carolay

Martin and Carolina and their two children, Carlo and Carolay, were stable and happy Compass clients – only needing our childcare services for their daughter. All of that changed one November morning when their apartment was lost in a tragic fire. They lost 13 years of hard work and all of their belongings in a matter of a few hours. Compass Family Services staff members, on realizing that a Compass alumnus family had gone through a tragedy, mobilized immediately to get their lives back on track.

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