



NEW **MARKETS** TAX CREDIT **New Member Briefing Report** Congressman Tom Suozzi

NY-03

nmtcoalition.org

Above: Sentinel Innovation printing services in Hempstead is one of many businesses bordering the 3rd CD that received small business financing near the district

NMTC IMPACT IN NEW YORK

JOBS AND INVESTMENT

—now—
HIRING

87K

JOBS STATEWIDE

The NMTC created 87,263 New York jobs, including:

- 42,207 construction jobs;
- 45,056 full-time-equivalent jobs.

240

PROJECTS FINANCED IN NEW YORK

The NMTC made 240 New York projects possible, including manufacturing expansions, business incubators, hospitals, vocational training centers, and daycare centers.

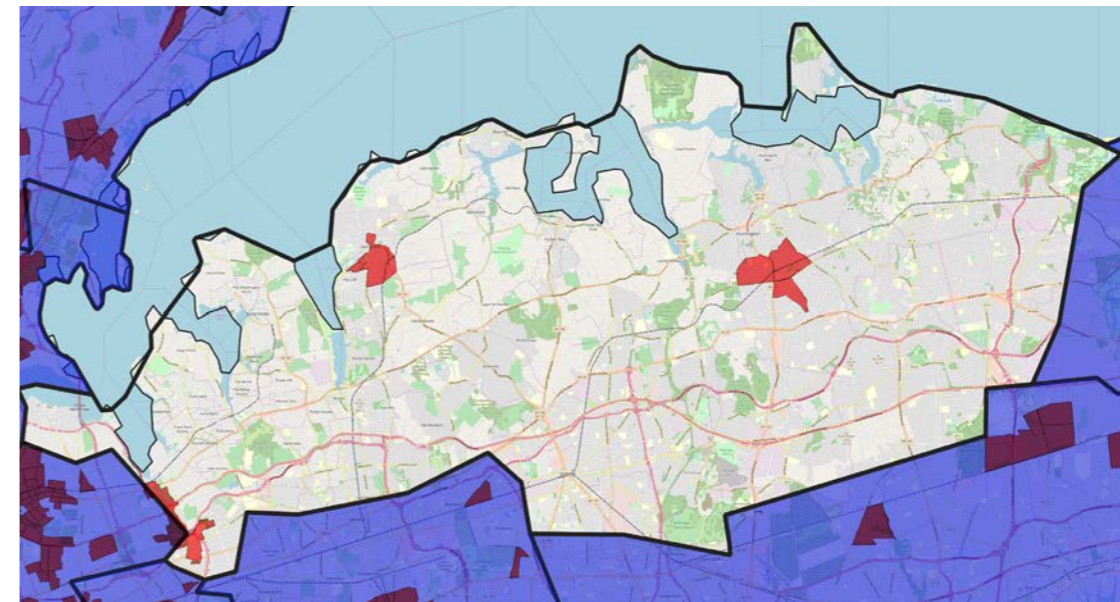
\$8.5B

IN TOTAL CAPITAL TO NEW YORK

The NMTC delivered \$8.5 billion to New York businesses and revitalization projects that would not have been possible but-for the NMTC.

NMTC IN NY03

ELIGIBLE AREAS OF NY 03



Eligibility in NY-03

Much of NY-03 is middle to upper class, and therefore is too affluent to qualify for the NMTC. However, areas around Huntington Station (in red on the right) and south of Glen Cove are eligible, as are far western portions of the district along the Cross Island Parkway.

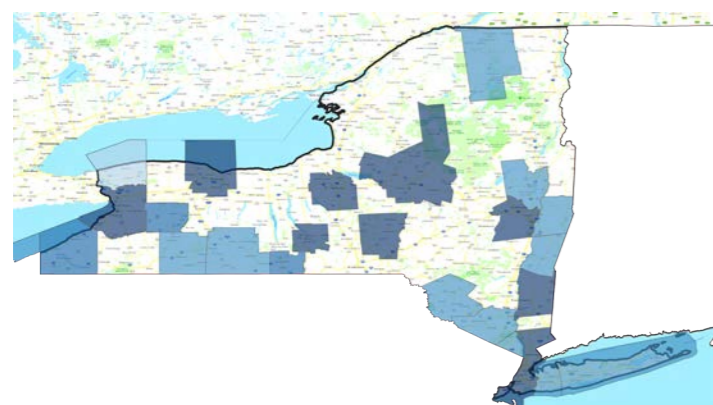
CDEs Serving NY-03

The following CDEs have received a recent NMTC allocation (since 2010) and agreed to target a portion or all of their award to New York.

- Citybank NMTC Corporation
- Civic Builders
- Corporation for Supportive Housing
- Empire State New Market Corporation
- Empowerment Reinvestment Fund, LLC (TruFund Financial Services)
- Nonprofit Finance Fund
- NYC Neighborhood Capital Corporation
- New York City Regional Center, LLC
- Primary Care Development Corporation
- The Community Development Venture Capital Alliance
- Urban Action

Sentinel Innovation

Hempstead, NY
Sentinel Innovation, a printing company in Hempstead (just outside of the district), is one of several Hempstead businesses that received financing for working capital and equipment.



NMTC Investment by County 2003-2018

- \$0 - \$100,000
- \$100,000 - \$250,000
- \$250,000 - \$500,000
- \$500,000 - \$1,000,000
- \$1,000,000 - \$10,000,000
- \$10,000,000 - \$50,000,000
- \$50,000,000+

Through September 30, 2018

ABOUT THE NMTC

AFTER DECADES OF CUTS TO COMMUNITY DEVELOPMENT GRANT PROGRAMS, COMMUNITIES INCREASINGLY COUNT ON THE NEW MARKETS TAX CREDIT TO MAKE IMPORTANT INVESTMENTS POSSIBLE

The New Markets Tax Credit (NMTC) is an important source of financing for businesses and community facilities in America's most distressed rural and urban communities. Congress authorized the NMTC in 2000 to bring down the cost of capital in communities outside of the economic mainstream. Taxpayers receive a 39 percent tax credit (taken over seven years) for qualified investments into Community Development Entities (CDEs), organizations with a track record of loans and investments in underserved areas. CDEs use the proceeds of those investments to finance business expansions, community facilities, and other projects prioritized by communities.

ECONOMIC IMPACT

CREATING JOBS

The NMTC has delivered \$80 billion total project financing to over 5,000 projects, creating 1,000,000 jobs at a cost to the federal government of less than \$20,000 per job.

JUMP-STARTING MANUFACTURING

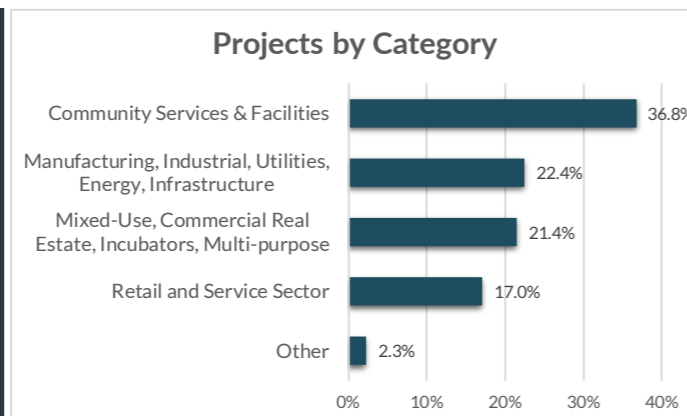
From the outfitting of maker-spaces to the construction of large plants, the NMTC provides nearly \$1 billion annually to manufacturing & industrial facilities.

ENHANCING SERVICES

Over one-third of NMTC financing goes to YMCAs, hospitals, childcare centers, nonprofits, arts & cultural amenities, & other facilities vital to healthy communities.

INDEPENDENT EVALUATION

An independent compliance review by Summit Consulting found that program participants are significantly lowering the cost of capital for borrowers in low-income communities and exceeding statutory and regulatory requirements for the targeting of economic distress.



EXTENSION LEGISLATION

The NMTC expires December 31, 2019. Without the NMTC, hard-hit communities will lose access to billions of dollars for high-impact projects.

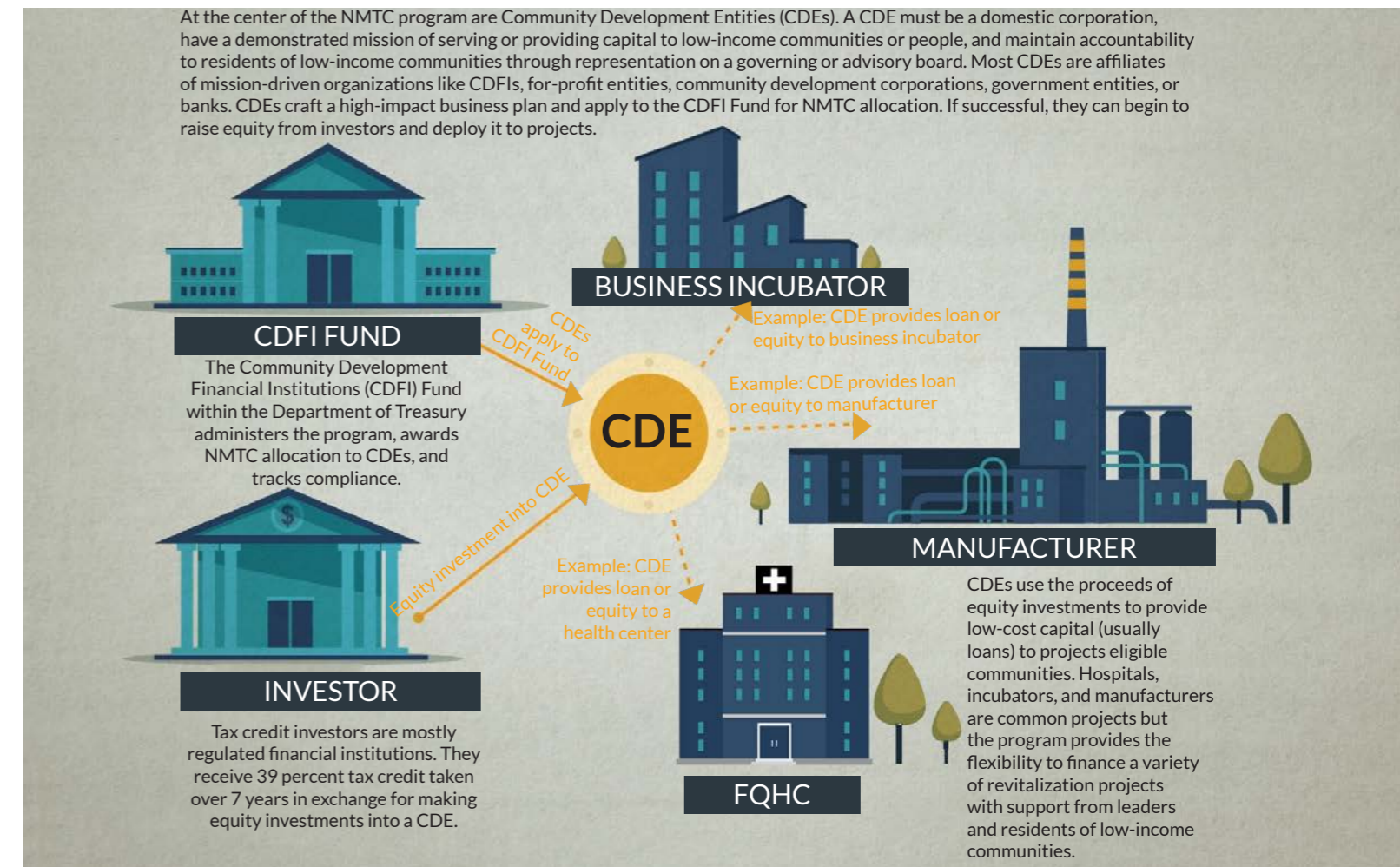
Extension legislation has been introduced by Sens. Roy Blunt (R-MO) and Ben Cardin (D-MD) in the Senate and Reps. Terri Sewell (D-AL) and Tom Reed (R-NY) in the House. **The New Markets Tax Credit Extension Act of 2019 (H.R. 1680/S. 750).**

The legislation would: provide an indefinite extension to the NMTC; increase allocation authority, adjusted for inflation; improve tax credit pricing and expand the investor-base by providing AMT relief to NMTC investors

In the 115th Congress, 123 members of the House and Senate from both parties cosponsored the NMTC Extension Act of 2017 (S. 384 and H.R. 1098).

HOW IT WORKS

MOBILIZING CAPITAL FOR HIGH-IMPACT PROJECTS



ELIGIBLE COMMUNITIES

NMTC projects must be located in census tracts with poverty rates of at least 20 percent or median incomes at or below 20 percent of the area median. However...

75% of NMTC projects are located in **severely distressed communities** that far exceed the statutory requirements for distress.

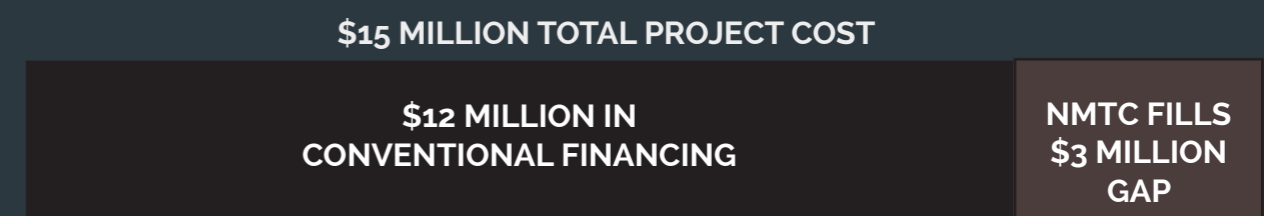
WHAT ABOUT RURAL?

The NMTC statute directs the CDFI Fund to ensure NMTC allocation reaches a proportional share of non-metropolitan counties.

23% of NMTC projects were located in non-metropolitan counties in 2017.

GAP FINANCING

Example: Imagine a business needs \$15 million to expand a production facility and purchase new equipment to meet growing demand. The business can only come up with \$12 million from a conventional lender. The NMTC fills the gap and makes the expansion possible.



ONLINE RESOURCES

NMTC Coalition:	nmtccoalition.org
State Fact Sheets:	nmtccoalition.org/state-fact-sheets
Project Maps	nmtccoalition.org/map
Project Profiles:	nmtccoalition.org/stories
How It Works Video:	nmtccoalition.org/how-it-works
Research:	nmtccoalition.org/research
Statute:	nmtccoalition.org/statute
 CDFI Fund:	 cdfifund.gov



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Above: Urban Health Plan, a network of Federally Qualified Health Centers (FQHCs) that has provided medical care for more than 30 years to residents of the South Bronx. UHP used NMTC financing to build a new 54,000-square-foot facility adjacent to their currently overcrowded site in the Morrisania neighborhood of the Bronx. Upon completion of the new building, UHP will provide more than 400,000 patient visits.